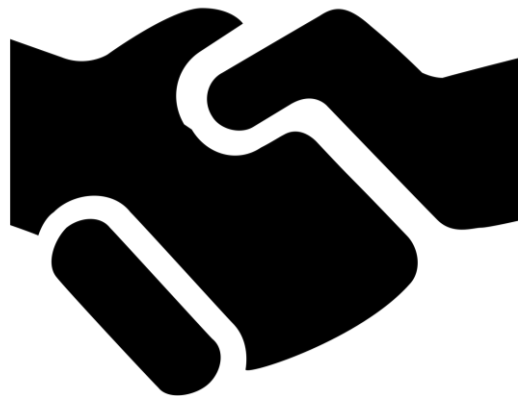




## **RTO Partnership Information**



[www.safetycorp.com.au](http://www.safetycorp.com.au)

## Introduction

Safety Corp proudly offer premier third-party arrangements to selected training businesses across Australia. Our friendly team focus on ensuring you receive exceptional service and a wide range of high quality training products, at prices that increase your profit.

We view these arrangements as partnerships, and as such our focus is to ensure that every partner in our network has the opportunity to operate the most profitable and efficient training business possible.

As our success is directly linked to our partners we strive to deliver the tools and support allowing for high quality training with fast certificate turnaround and valuable student outcomes. The success of our partnerships is based on 4 key objectives;



Materials



Efficiency



Support



Compliance

This document details how each of these objectives are managed and why.

## Materials

Safety Corp prides itself on our exceptional training materials and guidance materials for trainers and assessors.

All of our materials have been written to meet specific training package requirements to be nationally accredited. Courses have been written in consultation with industry and can be customised to meet specific client training requirements.

Safety Corp have brought on scope and developed a number of requested courses in an effort to grow and develop our partner network, with a number of specialised courses written in collaboration with our partners. Some of these courses have been written and registered exclusively for these partners to address their client's needs.

Each course has relevant materials developed from the list below, and all are available for download at no charge from our online partner portal.

Course materials include:

- Training and Assessment Strategies
- Theory Assessments
- Practical Assessments
- Comprehensive Trainer Assessor Guides
- Handouts and templates
- Pre-course Workbooks
- Pre-course Workbook Answer Guides
- PowerPoint Presentations

In addition to these documents Safety Corp also offers online learning components for selected courses. We are committed to further developing eLearning components for our courses as we move forward.

## Efficiency

Safety Corp is dedicated to offering our partners some of the lowest RTO costs in the market. To achieve this we provide highly efficient systems for your interaction with us. These systems are being continuously maintained and improved to ensure the smoothest experience in your day to day operations.

Our online portal gives you access to administer your courses from your office, home or on the go. From registering a course to issuing certificates our portal offers an all-in-one solution for managing your training.

Our online system processes include;

- Registration of scheduled courses
- Downloading of all assessment and supporting materials
- Email invitations for student enrolments
- Bulk entry for manual student enrolments
- Online USI verification built in
- Uploading of scanned assessments
- Electronic compliance review by the RTO
- Electronic feedback from students
- Unlimited access to digital certificates of completed students
- Unlimited access to completed course records
- Reports for credit usage, completed students, student feedback and more

We are constantly seeking to improve the experience for our partners and developing increasingly reliable and efficient systems is, in our view, essential to this objective.

## Support

Safety Corp continue to provide the best support an RTO can offer. Our friendly staff are always available for advice in training, compliance, IT, business development and more. We work to create a trusted relationship with every one of our partners, helping them to expand their business and prosper in the training world.

We understand how important it is to spend as little time as possible managing the day to day and spend as much time growing your business through building relationships with your clients and delivering top quality training. For these reasons Safety Corp works extensively with our partner network to ensure that processes and procedures are as simple and straightforward as possible, so you can spend less time in administration and more time on promotion and training.

With one of Australia's largest trainer networks we are also able to connect you with other trainers operating under Safety Corp which increases your reach nationwide. Many of our existing partners take advantage of this network to deliver training across the state or across the country to clients that they would otherwise not be able to accommodate. These relationships are operated at the partner level meaning that you make all the profit without having to cut in the RTO or another third party.

We include this, along with many other services, resources and support above and beyond your standard RTO partnership arrangement;

- Friendly staff
- Fast and meaningful support
- Training and assessment guides
- Online portal guides and support
- Great student help
- Easy systems and processes
- National trainer network
- Free Marketing templates

### Compliance

Safety Corp is Registered Training Organisation No.91694. Maintaining RTO status is a complex task and requires Safety Corp to comply with very specific operating practices.

ASQA, Safety Corp's registering authority, has detailed guidelines for nearly every aspect of Safety Corp's operating functions. Meeting these guidelines is the number one priority for Safety Corp to ensure the security of our RTO status.

To meet these guidelines Safety Corp have detailed processes for nearly every aspect of our business.

Relevant guidelines for our partnership arrangements include:

Function	Purpose
Annual Reaccreditation of trainers	Ensure trainers maintain currency of qualifications and industry experience
Third Party Agreements	Ensure commercial agreements are current and understood
Very specific course documentation compliance requirements	Trainer and Student signatures, all assessments are fully signed and completed. Certificates cannot be issued until complete
Specific course inclusions to meet training packages	Courses are written to meet specific training packages. Assessments are mapped to ensure all requirements are covered
Student, Client and Trainer feedback requirements	To actively collect, report and act on feedback
Regular Monitoring	Ensure we meet ASQA requirements for monitoring of Third Party provider performance and compliance

Safety Corp's largest cost is compliance. Non-compliance raises prices for our partner network. To avoid this, all non-compliance is recorded and managed in our annual reviews to ensure that partners who are not able to meet these standards do not affect the rest of the partner network.

All systems and processes implemented are focused on ensuring compliance whilst also maintaining an efficient management system.

## Key Benefits

See how Safety Corp compares:

### Low cost

- No setup fees\*
- No licensing fees
- No reissue fees
- No cost for training materials
- Certificates from \$15 per student
- More profit in your pocket

### Fast turnaround

- Average next-day access to certificates upon compliant submission
- Issue certificates to your clients in quick time

### 24/7 access wherever you are

- Unlimited access to your certificates for reissue
- Unlimited access to training materials
- Unlimited access to course and student information

### Online tools

- Student self-enrolment (online)
- Inbuilt USI verification tool
- Reporting for all your record keeping needs

### Easy setup

- Simple online application process
- Fast onboarding to get you up and running

*\* In order for Safety Corp to provide the services outlined in this document we require our new partners to commit to a minimum \$1,000 up front which is applied in full as credit to your online portal for the generation of certificates within the first year.*

Contact us today to discuss how a Safety Corp Partnership can benefit you.

**Phone:** 1300 799 190

**Email:** [partners@safetycorp.com.au](mailto:partners@safetycorp.com.au)